

# SMALL BUSINESS EXCHANGE

Vol 32, Edition 12 • June 9, 2016

Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

## Purchasing

### City of Long Beach Purchasing Division Open Bids

Invitation #: R-7028

Project Name: Rainbow Harbor Sewage EVAC Repair &amp; Upgrade

Bid Due Date: 06/29/2016 - 10:00 AM Pacific

Department: City Manager

Contact: Charlene Angsucu, 562-570-6160  
Email: Charlene.Angsucu@longbeach.gov

\*\*\*\*\*

Invitation #: ITB LB16-151

Project Name: Travel Services:

Bid Due Date: 06/22/2016 - 11:00 AM Pacific

Department: Citywide

Contact: Soey Kol, 562-570-6123  
Email: purchasingbids@longbeach.gov

\*\*\*\*\*

Invitation #: RFP HE16-146

Project Name: Environmental Health Hazmat Response Exercise

Bid Due Date: 06/22/2016 - 11:00 AM Pacific

Department: Health

Contact: Traci Fitzharris, 562-570-5384  
Email: RFPPurchasing@longbeach.gov

\*\*\*\*\*

Invitation #: WD-24-16

Project Name: Roach Control Services for Sanitary Sewers

Bid Due Date: 06/13/2016 - 2:00 PM Pacific

Department: Water

Contact: Carmela Baldwin, 562-570-2444  
Email: Carmela.baldwin@lbwater.orgVisit link below for the full list:  
<http://e8.octadyne.net/clientFiles/8023/2016-0607-Purchasing-Outreach-E-mail.pdf>

Source: City of Long Beach

## The Case for Inclusive Innovation: Minority Entrepreneurship and America's Economic Future

By **Alejandra Y. Castillo**,  
MBDA National Director

What images come to mind when you read the words "innovation" and "entrepreneurship"?

If your primary points of reference are popular media or trade press, you might envision a fresh-faced 20-something-year-old on the leafy campus of a private university.

But, as the daughter of a Dominican Republic-born entrepreneur who came of age in the Bronx, I have a different take on American economic development, entrepreneurship and innovation. As the National Director of the Minority Business Development Agency at the U.S. Department of Commerce, I can accurately report that African-Americans, Latinos, Asians and Native Americans now represent the fastest-growing segment of entre-

preneurs in the United States.

As the National Urban League releases this important annual look at opportunity in Black and Latino communities, I'll make the case for why America is at a major inflection point in terms of minority entrepreneurs. Our nation's demographic profile is quickly transforming to 'majority-minority' status with a plurality of African Americans, Latinos and Asians already comprising majority populations in several U.S. states. This demographic change coincides with yet another major shift, one characterized by the many technological innovations and science-based businesses driving global commerce and education, not to mention a growing millennial generation that is embracing entrepreneurship as part of their DNA. These many factors are leading the way for minority entrepreneurs and

■ Continued on page 6



**Alejandra Y. Castillo, MBDA National Director**

"If our nation is to remain globally competitive, we must leverage and engage our diversity, especially our minority entrepreneurs."

## Email from First Lady Michelle Obama: Together, We Are Stronger

*First Lady Michelle Obama wrote the message below to the White House email list to show how people can get involved with the United State of Women Summit on June 14, 2016. Didn't get the message?*

Back when I was a girl, I had all kinds of big dreams for myself. But by the time I started school, I began encountering folks who seemed to doubt my ability to reach my goals:

Teachers who thought girls just weren't very smart, and would call on the boys in class instead. People who thought a girl shouldn't

have ambition and who would ask my brother what career he planned to have, but would ask me what kind of man I wanted to marry.

I soon realized that the hopes I had for myself were in conflict with the messages I was receiving from the world around me that girls' voices were somehow less important; that being strong and powerful and outspoken just wasn't appropriate or attractive for a girl.

But fortunately, because countless strong women -- and men -- marched, advocated, spoke out, and broke all kinds of barriers and glass ceilings, girls today are beginning to get a whole new set of messages about their place in the world.

And today, we all know one thing for sure: We are stronger when we stand together.

That's what my friend Oprah and I will be sitting down together to discuss next Tuesday, June 14th, at the United State of Women Summit. We are in awe of the trailblazing women who came before us, and we want to continue that progress and empower women and girls for generations to come.

And we want to hear from you. So get your questions ready! Between now and the Summit, tweet them to @FLOTUS or @Oprah using the hashtag #StateofWomen, then tune in to watch the conversation live on June 14th at 5pm ET at [go.wh.gov/usow](http://go.wh.gov/usow). You might just hear those questions answered! And, don't forget to share it with your friends.

With us at the Summit will be so many incredible people doing extraordinary things to empower women around the world.

People like Amani Khatahtbeh, who works to eliminate stereotypes surrounding Islam and promote Muslim women in Western societies through a site she founded; Amy Poehler who uses her comedic gifts to bring people together to make change; and Shonda Rhimes, who has created wildly popular TV shows featuring diverse casts that defy stereotypes and inspire us to challenge inequality.

I am so excited to stand with these women and so many others next week, and I hope that you will tune in, send your questions, and be part of this exciting moment.

*Michelle Obama*

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# Public Policy

## Business Diversity Program Expands

By Stacey Hendler Ross

VTA is expanding its outreach to broaden inclusiveness in the award and administration of VTA contracts and subcontracts.

Previously known as the Minority and Women-Owned Business Enterprise Program, the newly expanded Business Diversity Program will now include business enterprises owned by disabled veterans and members of the Lesbian, Gay, Bisexual and Transgender community.

The updated policy will give those businesses an opportunity to compete for locally funded transportation projects on a more level playing field.

VTA will hold a Business Diversity Expo on June 14 to provide upcoming contracting opportunities; workshops with tools and business resources and networking opportunities.

Questions? Call (408) 660-9171 or email [info@minoritybusinessconsortium.com](mailto:info@minoritybusinessconsortium.com)

### About VTA

Santa Clara Valley Transportation Authority (VTA) is an independent special district that provides sustainable, accessible, community-focused transportation options that are innovative, environmentally responsible, and promote the vitality of our region. VTA provides bus, light rail, and paratransit services, as well as participates as a funding partner in regional rail service including Caltrain, Capital Corridor, and the Altamont Corridor Express. As the county's congestion management agency, VTA is responsible for countywide transportation planning, including congestion management, design and construction of specific highway, pedestrian, and bicycle improvement projects, as well as promotion of transit oriented development. VTA provides these services throughout the county, including the municipalities of Campbell, Cupertino, Gilroy, Los Altos, Los Altos Hills, Los Gatos, Milpitas, Monte Sereno, Morgan Hill, Mountain View, Palo Alto, San Jose, Santa Clara, Saratoga and Sunnyvale. VTA continually builds partnerships to deliver transportation solutions that meet the evolving mobility needs of Santa Clara County.

VTA was created in 1972 pursuant to the Santa Clara County Transit District Act. Effective December 1, 1994, VTA became the Congestion Management Agency in Santa Clara County, undertaking the responsibility for countywide transportation planning and funding and for managing the county's blueprint to reduce congestion and improve air quality.

Prior to January 1, 1995, the County Board of Supervisors served as the Board of Directors of VTA. Effective January 1, 1995, pursuant to State legislation, VTA has operated under a separate Board of Directors composed of County and city representatives. On January 1, 2000, pursuant to State legislation, VTA's name was officially changed from the Santa Clara County Transit District.

Source: <http://www.vta.org>



**VTA**

# Business Diversity Expo

**Santa Clara Valley Transportation Authority**

**Please Join Us**  
**FREE ADMISSION**  
**Tuesday, June 14, 2016**  
**9am - 10am**  
**Registration & Networking**  
**10am to 2pm - Program**  
**City Hall Rotunda**  
**200 E Santa Clara St**  
**San Jose, CA**

EXPANDING MINORITY AND WOMEN OWNED BUSINESS ENTERPRISE PROGRAMS TO INCLUDE DISABLED VETERAN AND LGBT BUSINESSES

**Invited Guests**  
**Mayor, Sam Liccardo, San Jose**  
**Supervisors Ken Yeager, Santa Clara County**  
**and representatives from**  
**Disabled Veteran Business Alliance**  
**Rainbow Chamber of Commerce**  
**Golden Gate Business Association**

- Upcoming Contracting Opportunities
- Workshops providing tools and business resources
- Networking opportunities

Event Supporters include:



**For questions call (408) 660-9171 or email [info@minoritybusinessconsortium.com](mailto:info@minoritybusinessconsortium.com)**  
**<https://diversityprogrambusinessexpo.eventbrite.com/>**

In accordance with the Americans with Disabilities Act (ADA) and Title VI of the Civil Rights Act of 1964, VTA will make reasonable arrangements to ensure meaningful access to its meetings for persons who have disabilities and for persons with limited English proficiency who need translation and interpretation services. Individuals requiring ADA accommodations should notify the Office of Small and Disadvantaged Businesses (OSDB) at least 48-hours prior to the meeting. Individuals requiring language assistance should notify OSDB at least 72-hours prior to the meeting. OSDB may be contacted at ((408) 321-5962 or \*e-mail: [osdb@vta.org](mailto:osdb@vta.org) or (408) 321-2330 (TTY only). VTA's home page is on the web at: [www.vta.org](http://www.vta.org) or visit us on Facebook at: [www.facebook.com/scvta](http://www.facebook.com/scvta). ((408) 321-2300: 中文 / Español / 日本語 / 한국어 / tiếng Việt / Tagalog.



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# Uneasy feelings about ‘the Greatest,’ Muhammad Ali

By Ishmael Reed

One of those whom I interviewed for my 2015 book, “The Complete Muhammad Ali,” was South African trumpeter Hugh Masekela. He said “we were unreasonable about Ali.” I was more than unreasonable. Ali was one of my idols.

I had been hired by the Village Voice to write about the second Ali-Spinks fight in 1978 in New Orleans. When I opened the door of the New Orleans Fairmont Hotel and saw before me a man who looked like a god standing beside a beautiful queen, Ali’s third wife, Veronica, I found myself saying, “the greatest man in the world.” I ignored the signs that he might not be.

I had seen Ali fight Doug Jones in Madison Square Garden in 1963. I agree with sports writer Jack Newfield, whom I interviewed just a few months before he died in 2004, that Jones won — or that at least it was a draw. Indeed, the crowd booed when the judges announced Ali as the winner. But we ignored it because, as the poet and scholar Amiri Baraka said, we didn’t want to believe it. Jones was never the same after that fight.

To add to the unfairness, Sonny Liston, a man born in near-slavery, had to take on all comers before he was permitted to fight for the world heavyweight championship, while Ali, after defeating Jones, was given a shot at the title. We also looked the other way when Ali turned his back on our hero, Malcolm X.

Meeting him in Africa, Ali dismissed Malcolm X as a “holy man,” which was what Ali eventually would become. The mythologizing we hear in the wake of Ali’s death, including that Ali was “universally loved,” is also questionable. Some of the black nationalists, whom I interviewed at a San Francisco book fair organized by poet Marvin X, never forgave Ali for abandoning Malcolm X.

These black nationalists, and other blacks I interviewed, also are skeptical of the outpouring of affection for Ali by mainstream society. They attribute this to Ali, one of the harshest critics of American racism, being silenced. Ali, like the ultra-white right, at one time did preach racial separation.

Khalilah Camacho-Ali, Ali’s second wife, told me that Ali had mocked Joe Louis’ speech impediment. Oscar Brown Jr. said that when he and Louis were watching Ali on television, Louis saw Ali call him an Uncle Tom. Joe Louis, an Uncle Tom? Joe Louis, who as a soldier, argued for better treatment of black GIs?

We forgave Ali for all of that.

But if I had paid more attention, I would have noticed that something was not quite right during that balmy week in New Orleans leading up to the Ali-Leon Spinks bout in 1978. Ali’s manager, Herbert Muhammad, believed the rematch would be easy. It turned out to be Ali’s last victory in the ring.

■ Continued on page 7



Photo Credit: Village Voice

Ishmael Reed covered the 1978 Ali-Spinks prizefight for the Village Voice.

## CA SUB-BID REQUEST AD



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the City of Auburn, 2016 WWTP Secondary Treatment Improvements Project in Auburn, CA.

<http://www.epa.gov> / <http://www.sba.gov> / [www.californiaucp.org](http://www.californiaucp.org)

Subcontractors and Suppliers for the following project:

**2016 WWTP Secondary Treatment Improvements Project**

**Project No. SP05**

**Owner: City of Auburn**

**Bid Date: June 16, 2016 @ 3:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Blasting, Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Clear & Grub, Conveying System, Grouting, Demo, Dewatering, Access Doors & Windows, Electrical, Equipment, Erosion Control, Grading, Filter Fabric, Finishes, HVAC, Masonry, Metals, Paintings & Coatings, Piping & Valves, Quality Control, Saw-cutting, Surveying, Shoring, Specialties, Street Sweeping, SWPPP, Temp Facilities, Thermal & Moisture Protection, Cathodic Protection, Pre-Engineered Metal Buildings, Storage Tanks, Wood & Plastics, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due June 10, 2016 and Quotes NO LATER THAN June 15, 2016 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance Bond and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund Provisions apply  
Buy American Iron & Steel (AIS) requirements apply

**An Equal Opportunity Employer**  
CA Lic. 433176  
DIR # 1000001147

## ST. LOUIS, MO SUB-BID REQUEST AD

### MBE BIDDING OPPORTUNITY

MBE firms must be certified as follows: To constitute a Minority Business Enterprises, MBE for the purpose of meeting the Metropolitan St. Louis Sewer District (MSD or District) 17% MBE (African American) utilization goal, those MBE firms which have been certified for the industry type of service and/or material for which they are contracted by one or more of the following agencies on or before the date of the bid opening: Missouri Office of Equal Opportunity, City of St. Louis, St. Louis Minority Business Council. **MSD does not accept reciprocity certifications from other certifying agencies.**

Shea-McNally Joint Venture invites qualified contractors, specifically MBEs (African American) certified by the agencies and requirements listed above, to contact Shea-McNally JV (Prime Bidder/Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the Deer Creek Sanitary Tunnel Clayton Road to RDP) 11731-015.1project.

The Work under this contract is located in the Greater Metropolitan Area of St. Louis, MO. The MBE (African American) utilization goal is 17% of the total contract price. The Engineer’s Cost Estimate is \$205,192,000. The Work consists of the construction of a deep rock tunnel, large diameter shafts, drop shafts and structures, sanitary sewers and appurtenances, diversion structures, junction chambers, manholes, paving, fencing, dog park improvements, grading, electrical and other associated work. Plans and Specifications are available for free electronic download. Please go to MSD website, <http://www.stlmsdplanroom.com/other.php?job=736&jobName=11731-015.1+DEER+CREEK+SANITARY+TUNNEL+%28CLAYTON+RD.+TO+RDP%29>

**Owner: Metropolitan St. Louis Sewer District  
DEER CREEK SANITARY TUNNEL (CLAYTON RD. TO RDP)**

**Letting No. 11731-015.1**

**BID DATE: July 21, 2016 AT 2:00 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, mechanical rock excavation, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, slide gates, electrical and controls work, landscaping, dewater pump station, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as MBE (African American) must submit current valid certification documents with proposal. Shea McNally JV have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Brett Campbell at (909) 594-0982 ([brett.campbell@jfshea.com](mailto:brett.campbell@jfshea.com)) to receive instructions on accessing the FTP Site.

### Shea McNally JV

(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)  
667 Brea Canyon Road, Suite 22, Walnut, CA 91789  
909-595-4397, 909-869-0827 (fax)

# California Sub-Bid Request Ads

## D'Arcy & Harty Construction, Inc

(415) 822-5200 Phone • (415) 822-0747 (Fax)  
Estimator : willie@darcyhart.com

### Rodeo Sanitary District Sewer Year 2B Improvements Rodeo, CA

Bids: 6/27/2016 at 2:00 PM  
UDBE sub-bids requested for:  
Traffic Control, Saw-cutting, Trucking Paving and Concrete sidewalk

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Steve Lippis • Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### CALTRANS ROUTE 132 CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY NEAR VERNALIS FROM 0.4 MILE EAST OF ROUTE 580 TO STANISLAUS COUNTY LINE Contract No. 10-0G8204, Federal Aid Project ACNHP-P132(050)E Disadvantaged Business Enterprise Goal Assigned is 10%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: JUNE 21st, 2016 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Biologist Consultant, Clearing and Grubbing/Demolition , Concrete Barrier, Construction Area Sign , Crack & Seal, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Inertial Profiler, Metal Beam Guardrail, Minor Concrete, PCC Paving, Roadside Signs , Remove Guardrail, Rumble Strip, Sign Structure, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare , Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Bob Ciccirelli • Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN CASTRO VALLEY, ALAMEDA COUNTY, Specification No. 2300 Goal: MBE 15%/WBE 5%

OWNER: COUNTY OF ALAMEDA – PUBLIC WORKS AGENCY  
951 Turner Court, Room 300, Hayward, CA 94545

**BID DATE: JUNE 14, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Construction Site Management, Crack Sealing, Electrical, Emulsion supplier, Fabric/Geosynthetic Pavement Interlayer, Pavement Milling, Roadside Signs, Striping, Structural Excavation, Survey/Staking, SWPPP Prep/ Water Pollution Control Plan Prepare, Trucking, Street Sweeping, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner: www.ipdservices.com/clients/eastbay/index.html?alco&Show-Planroom, phone 510-670-5450.

Fax your bid to (925) 803-4263 to the attention of Estimator Bob Ciccirelli. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: Bob Ciccirelli • Website: www.desilvagates.com  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN, FAIRMONT TERRACE AND SAN LORENZO AREAS OF ALAMEDA COUNTY, Specification No. 2303 Goal: MBE 15%/WBE 5%

OWNER: COUNTY OF ALAMEDA – PUBLIC WORKS AGENCY  
951 Turner Court, Room 300, Hayward, CA 94545

**BID DATE: JUNE 14, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, CONSTRUCTION SITE MANAGEMENT, CRACK SEALING, ELECTRICAL, FABRIC/GEO-SYNTHETIC PAVEMENT INTERLAYER, PAVEMENT MILLING, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRUCKING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner: www.ipdservices.com/clients/eastbay/index.html?alco&Show-Planroom, phone 510-670-5450.

Fax your bid to (925) 803-4263 to the attention of Estimator Bob Ciccirelli. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003  
Contact: Christopher Selvey • [cselvey@taftelectric.com](mailto:cselvey@taftelectric.com)  
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

### Los Angeles World Airports Remain Over Night (RON) West Electrification Project Location: Los Angeles (LAX), California BID DATE: June 28, 2016 @ 2:00 PM

SEEKING: 237130: Power and Communication Line and Related Structures Construction; 237310: Highway, Street, and Bridge Construction; 237990: Other Heavy and Civil Engineering Construction

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

### WASTEWATER TREATMENT PLANT UPGRADE, CITY PROJECT NO. 15-14 Owner: City of Palm Springs Location: 4375 E. Mesquite Ave., Palm Springs, CA 92264 Bid Date: July 14, 2016 @ 3:00 P.M.

## J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397 • Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

AGGREGATES, DEMOLITION, CLSM, AC PAVING, CURB & GUTTER, LANDSCAPING, READY-MIX CONCRETE, REINFORCING STEEL, STRUCTURAL STEEL, MISCELLANEOUS METALS, ELASTOMERIC BEARINGS, LAUNDER COVERS, FRP FABRICATIONS, SEALANTS, STEEL DOME DIGESTER COVER, PAINTING & COATINGS, SIGNAGE, EQUIPMENT, DAVIT CRANES, HVAC, ELECTRICAL AND INSTRUMENTATION

Plans and Specifications are available: By emailing your request to [katie.desmith@jfshea.com](mailto:katie.desmith@jfshea.com). Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



## SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or  
EMAIL your ad to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

### SUB-BIDS REQUESTED FROM QUALIFIED:

MBE  WBE  DBE  DVBE  OBE  LBE  UDBE  SBE

PROJECT: \_\_\_\_\_

PROJECT LOCATION:(City, County, or District) \_\_\_\_\_

PROJECT NUMBER: \_\_\_\_\_

BID DATE: \_\_\_\_\_

BID TIME: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

CONTACT: \_\_\_\_\_

**PUBLICATION DATES (please enter the days you want the ad to run):**

**SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:**

**SBE Today E-edition (Daily) / Electronic Distribution**

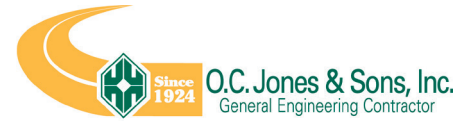
MONDAY \_\_\_\_\_ TUESDAY \_\_\_\_\_ WEDNESDAY \_\_\_\_\_  
THURSDAY \_\_\_\_\_ FRIDAY \_\_\_\_\_

[www.sbeinc.com](http://www.sbeinc.com): Beginning \_\_\_\_\_

**PUBLICATION INFO:** Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

**STANDARD SIZE:** AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

## SUB-BID REQUEST ADS



### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Mike Crowley • An Equal Opportunity Employer

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:  
**Yerba Buena Island – Interim Grading for Water Tank Area • Yerba Buena Island Project**  
**Sub-Phase 1YA & 1YB • San Francisco, CA**  
**Caltrans #10-0G8204 • BID DATE: June 14, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Demo and Clearing, Water and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE and local participation. Plans & Specs are available for viewing at our office.



### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Kevin Exberger • Email: [estimating@mcguireandhester.com](mailto:estimating@mcguireandhester.com)

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for  
**City of Daly City - John Daly Blvd. Streetscape**  
**Location: Daly City, San Mateo County • Project No. CML-5196(039)**  
**Bid Date: June 14, 2016 @ 2:00PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Survey, traffic control, erosion control, grinding, trucking, concrete, asphalt, stamped asphalt, underground, striping/signage, electrical, and site furnishings.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

An Equal Opportunity Employer

## Grow Your Business! Subscribe to SBE

- One Year Subscription - \$260
- 6-Month Subscription - \$180
- 3-Month Subscription - \$90

For bulk rates call for pricing

Company Name \_\_\_\_\_  
Contact \_\_\_\_\_  
Address \_\_\_\_\_  
City/State/Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Email \_\_\_\_\_

- Subscriptions are non-refundable.
- Subscriptions begin upon receipt of payment.
- Make check payable to: Small Business Exchange, Inc.
- Mail payment & form to:  
**795 Folsom Street, 1st Floor, Room 1124**  
**San Francisco, CA 94107**

Fax your subscription form to (415) 778-6255  
or email it to [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Check Enclosed  Charge (circle one) VISA/MC/AMEX

Account # \_\_\_\_\_ Expiration Date: \_\_\_\_\_

# Fictitious Business Name

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371165-00

Fictitious Business Name(s):  
**AES Acne Clinic**  
 Address  
**222 Columbus Avenue, Suite 320, San Francisco, CA 94133**  
 Full Name of Registrant #1  
**AES Beauty, Inc. (CA)**  
 Address of Registrant #1  
**222 Columbus Avenue, Suite 320, San Francisco, CA 94133**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/26/2016**

Signed: **Kimberly Pigiucci**

This statement was filed with the County Clerk of San Francisco County on **5/26/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**5/26/2016**

6/2/16 + 6/9/16 + 6/16/16 + 6/23/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370859-00

Fictitious Business Name(s):  
**Interactive Animatics**  
 Address  
**333A San Jose Avenue, San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Adam Brougher**  
 Address of Registrant #1  
**333A San Jose Avenue, San Francisco, CA 94110**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/9/2016**

Signed: **Adam Brougher**

This statement was filed with the County Clerk of San Francisco County on **5/9/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**5/09/2016**

6/2/16 + 6/9/16 + 6/16/16 + 6/23/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370918-00

Fictitious Business Name(s):  
**Norden Living**  
 Address  
**101 Fairmount Street,  
 San Francisco, CA 94131**  
 Full Name of Registrant #1  
**Terje Arnesen**  
 Address of Registrant #1  
**1256 Bush Street #2,  
 San Francisco, CA 94104**  
 Full Name of Registrant #2  
**Christopher Sharpe**  
 Address of Registrant #2  
**101 Fairmount Street,  
 San Francisco, CA 94131**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/12/2016**

Signed: **Jennifer Wong**

This statement was filed with the County Clerk of San Francisco County on **5/12/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**5/12/2016**

5/26/16 + 6/02/16 + 6/09/16 + 6/16/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371221-00

Fictitious Business Name(s):  
**Patch**  
 Address  
**995 Market Street, #1500  
 San Francisco, CA 94103**  
 Full Name of Registrant #1  
**Glass Health, Inc.**  
 Address of Registrant #1  
**995 Market Street, #1500  
 San Francisco, CA 94103**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brett Plotzker**

This statement was filed with the County Clerk of San Francisco County on **6/1/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**6/1/2016**

6/9/16 + 6/16/16 + 6/23/16 + 6/30/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371284-00

Fictitious Business Name(s):  
**Whole Wine Trade**  
 Address  
**138 Sanchez Street,  
 San Francisco, CA 94114**  
 Full Name of Registrant #1  
**Canela Gourmet Inc. (CA)**  
 Address of Registrant #1  
**138 Sanchez Street,  
 San Francisco, CA 94114**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/6/2016**

Signed: **Francisco J. Cifuentes**

This statement was filed with the County Clerk of San Francisco County on **6/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
**Deputy County Clerk**  
**6/6/2016**

6/9/16 + 6/16/16 + 6/23/16 + 6/30/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370767-00

Fictitious Business Name(s):  
**La Loma Produce #8**  
 Address  
**2840 Mission Street,  
 San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Arturo Martinez**  
 Address of Registrant #1  
**17 Amberwood Cir.,  
 South San Francisco, CA 94080**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/3/2016**

Signed: **Arturo Martinez**

This statement was filed with the County Clerk of San Francisco County on **5/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**5/3/2016**

5/12/16 + 5/19/16 + 5/26/16 + 6/2/16

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370470-00

Fictitious Business Name(s):  
**Venus In Leo**  
 Address  
**4064 25th Street, San Francisco, CA 94114**  
 Full Name of Registrant #1  
**Soizig Le Boulch**  
 Address of Registrant #1  
**4064 25th Street, San Francisco, CA 94114**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/13/2016**

Signed: **Soizig Le Boulch**

This statement was filed with the County Clerk of San Francisco County on **4/13/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**4/13/2016**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0370623-00

Fictitious Business Name(s):  
**Visioneer Financial**  
 Address  
**4221 Mission Street, San Francisco, CA 94112**  
 Full Name of Registrant #1  
**Monica A. Tracht**  
 Address of Registrant #1  
**863 Bellevue Avenue, Daly City, CA 94014**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/25/2016**

Signed: **Monica A. Tracht**

This statement was filed with the County Clerk of San Francisco County on **4/25/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**4/29/2016**

## ABANDONMENT OF FICTITIOUS BUSINESS NAME

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

File No. 0365823-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Acqua e Sapone Acne Clinic**  
 Located at **222 Columbus Avenue, Suite 320  
 San Francisco, CA 94133**

This fictitious business name was filed in the County of San Francisco on **7/17/15** under file **0365823-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Acqua e Sapone Acne Clinic**  
**222 Columbus Avenue, Suite 320  
 San Francisco, CA 94133**

This business was conducted by a **A CORPORATION**

Signed: **Kimberly Pigiucci**

This statement was filed with the County Clerk of San Francisco County on **5/26/2016**.

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**5/26/2016**

6/2/16 + 6/9/16 + 6/16/16 + 6/23/16

## Minority Entrepreneurship and America's Economic Future

### Continued from page 1

minority-owned businesses to position themselves within an eco-system that can create opportunities to diversify into new industries, build capacity and ensure scale, particularly in STEM or technology-based fields.

However, barriers to necessary pipelines in education, capital and sustainable resources that allow minority-owned businesses to grow and expand are well-known by now. They are outlined in painstaking detail by the National Urban League and my fellow contributors to this report.

The time is now to ensure that we create the synergy towards solutions. It is well documented that there are economic and social multiplier effects when we support an environment that promotes inclusion and growth of Minority Business Enterprises (MBEs) through equitable distribution of opportunities and resources. Ensuring MBEs are integral to a strategy that promotes economic inclusion, diversification among industries and helping them grow in size and scale begins to change the national debate beyond a deficit-based approach, in which poverty is the lens by which we evaluate and value our minority communities, towards one that embraces an asset-based approach, grounded in innovation, capacity building, jobs, ownership and wealth creation.

We need to change the paradigm of how we discuss economic development and entrepreneurship among minority communities. As I travel the country visiting our 44 MBDA Business Centers, I see the many MBEs seeking greater access to capital, contracts and markets. I witness the opportunities to help MBEs become drivers of the industries of tomorrow. I see the changing face of America's business community.

The U.S. Census Bureau reports that within a few years, the U.S. population will be 'majority-minority' – a transformation now estimated to take place as early as 2044. There is no question that diversity is our Nation's greatest asset, and our position in the global economy is contingent on the growth of MBEs and their inclusion in the economic agenda – on a national and global level. In 2012, the Survey of Business Owners reported MBEs generated \$1.5 trillion dollars of economic output and created 7.2 million jobs for the nation. For nearly five decades, MBDA has championed the vital role MBEs play in ensuring the U.S. remains globally competitive. This holds true now more than ever in an ever-changing economic landscape where innovation, technology and trade are at the center of a 21st Century economic model. We know that 96 percent of the world's consumers live outside of the U.S., and if we are to place our U.S. goods into the global market place, we must also promote exports. We also know that MBEs are twice as likely to export because of linguistic and cultural ties. Hence, MBEs are uniquely positioned to propel our economic interests forward in unique and innovative ways.

Visit link below for the full article:

[www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1638&pageID=25](http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1638&pageID=25)

Source: <http://www.mbd.gov>

# Public Legal Notices

## PUBLIC NOTICE

### DISADVANTAGED BUSINESS ENTERPRISE (DBE)

#### PROGRAM PROPOSED THREE-YEAR OVERALL GOAL & METHODOLOGY FOR FEDERAL FISCAL YEARS 2017 – 2019

This announcement will serve as notice of Santa Clara Valley Transportation Authority's (VTA) proposed Disadvantaged Business Enterprise (DBE) Overall Goals for 13.0% for Federal Transit (FTA)-assisted contracts for the three-year period Federal Fiscal Year (FFY) 2017-2019. VTA will achieve its proposed overall goal using race-conscious measures. The overall goal is expressed as a percentage of FTA funds VTA projects to utilize for the U.S. Department of Transportation (DOT) DBE Program, 49 Code of Federal Regulations, Part 26. The triennial goal is established to achieve a "level playing field" for DBEs to participate in VTA's FTA-assisted contracting opportunities.

VTA's FFY 2017-2019 FTA overall DBE goal and goal methodology report will be made available at our website at [vta.org/osdb](http://vta.org/osdb) and for public view at VTA's Office of Small and Disadvantaged Businesses during the business hours of 9:00 a.m. – 4:00 p.m. Monday through Friday. For more information, please email us at [osdb@vta.org](mailto:osdb@vta.org) or at the address below:



Santa Clara Valley Transportation Authority  
Office of Small and Disadvantaged Business  
3331 North First Street, Building B-1  
San Jose, CA 95134-1927  
(408) 321-5962 1606-0729

### Yerba Buena Island – in San Francisco

Treasure Island Community Development is requesting qualified, interested construction firms to respond to a public request for **Interim Grading Construction services for Water Tank Area on Yerba Buena Island.**

For more information, please visit:  
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10892>

Treasure Island Development Authority (TIDA) has established the 41% Small Business Enterprise (SBE)

Participation goal for construction firms. Respondents are encouraged to check this website regularly for updates.

**Pre-Bid Meeting:**  
May 24, 2016 @ 10:00 AM

Casa de la Vista-Treasure Island  
191 Avenue of Palms  
San Francisco, CA 94130

**Proposals must be submitted by**  
June 9, 2016 @ 2:00 PM (PST).



### CONCESSION OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting proposals for the Terminal 3 Retail Marketplace Lease. The Lease grants the right to provide a Retail Marketplace at the Airport for a term of seven (7) years with two (2) one-year options, at the Airport's discretion. The proposed minimum acceptable financial offer, which will be the successful Proposer's minimum annual guarantee for the first year of the Lease, is \$1,350,000.00. The Airport intends to award the Lease to the highest-ranked, most responsive and responsible proposer. Each proposer must submit a proposal deposit in the amount of \$375,000.00 as a guarantee that the proposer will execute said Lease. This proposal deposit shall be in the form of a surety bond or irrevocable letter of credit in its original form. Small, local and disadvantaged businesses are encouraged to participate.

Proposals will be received from 2:00 p.m. on Wednesday, June 29, 2016 until 2:00 p.m. on Wednesday, July 13, 2016.

The RFP Document and related documents may be obtained on-line at <http://www.flysfo.com/business-at-sfo/current-opportunities> or by contacting Scott Blood, City Hall Fellow & Assistant Property Manager, Revenue Development and Management, at 650.821.4500.  
CNS-2888413#

## SUB-BID REQUEST ADS

**CAHILL CONTRACTORS, INC.**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 986-0600.

**CAHILL CONTRACTORS, LLC requests DESIGN-BUILD bids from Certified SBE Subcontractors and Suppliers for the following TRADES:**

Piling & Shoring / Exterior Building Maintenance / Solar Photovoltaic System / Solar Hot Water System / Fire Sprinkler

**EDDY & TAYLOR - DESIGN-BUILD BID - SELECT TRADES**  
227 Taylor Street, San Francisco, CA 94102

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 7/11/16 @ 2PM**

Voluntary Pre-bid Meeting/Job-Walk: NONE

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.



### O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard • An Equal Opportunity Employer

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
**Hwy 132 Repair Pavement and Install ITS Elements • San Joaquin County near Vernalis**  
Caltrans #10-0G8204 • **BID DATE: June 21, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, Portable Radar Trailer, SWPPP, Storm Water Annual Report, Sweeping, Treated Wood Waste, Bird Exclusion Devices, Asbestos Surveying, Sample and Analysis, Adjust Utilities to Grade, Cold Plane AC, Clearing & Grubbing, Shoulder Backing, Subgrade Enhancement Geotextile Class A1, Rubber Mat, Erosion Control, Hydromulch, Straw, Compost, Sand Cover (Seal), Asphaltic Emulsion (Flush Coat), Precoated Screenings, Preparing Inertial Profiler, Preparing Grinding, AC Dike, Rumble Strip-Ground-in, Asphalt Rubber Binder, Concrete Pavement, JPCP, Data Core, Tack Coat, Individual Slab Replacement, Crack and Seal, Isolation Joint Seal (Silicone), CIDH Concrete Pile, Structural Concrete, Paving Notch Extension, Joint Seal, Sign Structure, Roadside Signs, Concrete Backfill, Crash Cushions, Channelizers, Reinforced Concrete Pipe, Minor Concrete, Delineator, Object Marker, Midwest Guardrail System, Concrete Barrier, Transition Railing, End Anchor Assembly, Striping & Marking, Communication Conduit, Microwave Vehicle Detection System, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: GARRY DAY • Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**YERBA BUENA ISLAND INTERIM GRADING FOR WATER TANK AREA**  
**Sub-Phase 1YA and 1YB, San Francisco, CA**  
**Small Business Enterprise Goal Assigned is 41%**

**OWNER:**  
TREASURE ISLAND COMMUNITY DEVELOPMENT, LLC c/o LENNAR URBAN  
1 Sansome Street, Suite 3200, San Francisco, CA 94104

**BID DATE: JUNE 14th, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, STRIPING, UNDERGROUND UTILITIES, TRUCKING, WATER TRUCKS, STREET SWEEPING, GEOGRID MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Information is also available on the City and County of San Francisco's website at <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10892>

Fax your bid to (925) 803-4263 to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

## Uneasy feelings about 'the Greatest,' Muhammad Ali

Continued from page 3

When I visited the room where Ali's bodyguards and others were assembled on the afternoon before the fight, the air was thick with gloom despite the trophies on display to boost Ali's confidence. They weren't sure Ali could get past Spinks. Today, I think Ali had grown tired of the ring.

But even with all of my hero worship, I must have had an inkling of the disaster ahead when I ended the Village Voice piece by predicting that Ali would fight Larry Holmes — and lose. I watched that 1980 fight from the Academy of Music on 14th Street in New York. Before the match, the audience cheered as footage of Ali's earlier bouts was shown. This was followed by silence after Holmes gave Ali the beating of his life.

Some say Ali might have died years ago without the intervention of Lonnie Ali, who had a

crush on the champion since childhood. She went to Los Angeles with the permission of Ali's then-wife, Veronica, to assist the champion in his decline. Ali sent her to business school and she used her knowledge to bring in cash that would make his life as comfortable as possible. She is the most controversial person in my book, accused of keeping members of the champion's entourage away from the ailing fighter.

Though some consider her to be a manipulative Lady Macbeth and a schemer, Lonnie Ali cared for Muhammad Ali for more than a decade. He outlived half of the people whom I interviewed for the book that I began writing in 2003. Most of them were concerned about Ali's health.

*Ishmael Reed is the author of "The Complete Ali" (Baraka Books, 2015).*

Source: <http://www.sfchronicle.com>



# Access to Capital



## Small Business Grants: What First-Time Applicants Need to Know

By Nicole Fallon

Looking for a way to get some cash for your small business? A loan isn't your only option: Many government organizations offer grants to local businesses that meet certain eligibility requirements and qualifications.

"Each state and county has access to funds to help small business owners obtain the capital needed to add [things like] jobs, equipment or real estate," said Kyle Dixon, CFO of snack food company Cosmos Creations.

In addition to government grants, entrepreneurs can also apply for grant offers from certain banks, companies and nonprofits. Some programs even offer special grants for small businesses that are engaged in research and development. [Applying for a Business Grant? Here's How]

However, don't confuse a business grant with a loan.

"It is important to keep in mind the difference between grants and small business loans," said Bill Drewes, a New York-based attorney and grant writer. "Grants generally don't require any major portion to be paid back, and are very few and far between."

Loans, while much more readily available, have to be paid back with interest, and often

require personal guarantees on the part of the business owner, Drewes said.

Because grants are generally not expected to be repaid, they aren't given to just anyone. Most organizations have very strict guidelines and reporting measures to ensure that grant recipients use the money wisely. A Small Business Administration article on government grants noted that grants aren't necessarily free money, and may require you to match or combine the grant with other forms of financing.

"Make sure you know [what the grantor expects you to do] and what the timeline is," Dixon added. "Some grants may have to be paid back if you don't hit the benchmarks."

The process of finding and applying for a small business grant can be difficult, so make sure you seek help from a financial professional.

"There are a lot of rocks to turn over, and you need to find a couple of contacts to help find all of them," Dixon told Business News Daily. "There are a lot of different funding sources available for growing businesses that are adding living-wage jobs with benefits. Talk to [your local] Chamber of Commerce if you don't have any other contacts."

For more information on business grants or to research federal, state and local grants that you may qualify for, visit the SBA's website.

Source: <http://www.businessnewsdaily.com>



Photo Credit: <http://www.quickenloans.com>

## StreetShares Facilitates Low Risk Small Business Loans for Veterans



Photo Credit: Street Shares

By JoAnn McFarland

The SEC has approved new plans for a revolutionary type of loan facilitated by both crowd-funding and traditional funds. Mark Rockefeller, CEO of StreetShares, of Reston, Virginia,

feels the result should benefit small businesses owned by veterans by making financing easier to obtain.

Rockefeller told Small Business Trends, "I wanted to build a company to give veteran business owners and entrepreneurs fast, fair, and transparent funding for their business. And we

knew the American public would want to support it. That's why we began working with the SEC for this unique approval."

Rockefeller explains that traditionally, crowd-funding has two limitations: being limited to equity investment or accredited investors. Equity investment means you own a piece of the company but can't get your money back until the company is sold. And the second, he contends, is limited to millionaires, those with the resources to allow the to be accredited.

### The StreetShares Community

Street Shares is the first to receive approval from the SEC to allow anybody (non-accredited investors) to back loans and receive interest instead of T-shirts or early products. Anybody can invest. And those interested are encouraged to visit [StreetShares.com](http://StreetShares.com), join and get notified when investments become available. It costs nothing to post a loan request or run a funding auction. There is no obligation to accept a loan. Street Shares handles the underwriting and credit decisions and co-invests in each loan.

While all small business entrepreneurs are welcome, Rockefeller especially encourages veterans to sign on as either borrowers or investors.

He says, "We focus on this market because we believe veterans make great entrepreneurs and we are veterans ourselves. I returned from Iraq in 2008, and I represent a generation of veterans that left the service to become entrepreneurs in the middle of the financial crisis." He also finds that loans to vets have fewer defaults.

Street Shares states that most of its loans cost less than a credit card, compared to two popular online small business lenders which have APRs in the range of 40-80 percent.

Rockefeller adds: "Shop around. If you get another loan offer, bring it to us. Let us show you the hidden fees. Let Street Shares beat the offer."

**America's Small Business Funding Community**

Source: [smallbiztrends.com](http://smallbiztrends.com)